Aid Scheme for Financial Institutions in Germany

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Legal Framework

- Finanzmarktstabilisierungsgesetz FMStG -Gesetz zur Umsetzung eines Maßnahmepakets zur Stabilisierung des Finanzmarktes (17.10.2008)
- Finanzmarktstabilisierungsfondsgesetz FMStFG Gesetz zur Errichtung eines Finanzmarktstabilisierungsfonds (17.10.2008)
- Finanzmarktstabilisierungsfondsverordnung FMStFV -Verordnung zur Durchführung des Finanzmarktstabilisierungsfondsgesetzes (20.10.2008)
- Case N 625/2008: Decision of the Commission not to raise objections (12.12.2008, Corr. 5.2.09)

Objectives

Stabilisation of the financial markets

- ✓ Enhance interbank lending and
- ✓ facilitate access of financial institutions to liquidity from other sources
- ✓ by restoring confidence in the credit worthiness
 of financial institutions
- ✓ thus stimulating lending to the "real" economy

Cornerstones I

- Three instruments:
 - ➤ Recapitalization
 - ➤ Debt guarantee
 - ➤ Asset relief
- **Scope:** Companies of the finance sector (irrespective of whether fundamentally sound or not)
- Participation: on a voluntary basis
- No exclusivity

Cornerstones II

- Duration: 31.12.2009
- Commission approval only for 6 months (12.06.2009); commitment to renotify; prolongation will be approved if crises continues
- Administered by:

Finanzmarktstabilisierungsstabilisierungsanstalt (FMSA), acting in the name of the Finanzmarktstabilisierungsfonds (FMSF – "Soffin")

- Financial Envelope: up to 480 billion €
 - Guarantees: max. 400 billion €
 - Recapitalisation and temporary asset relief: together max. 80 billion €

Companies of the Finance Sector

In particular

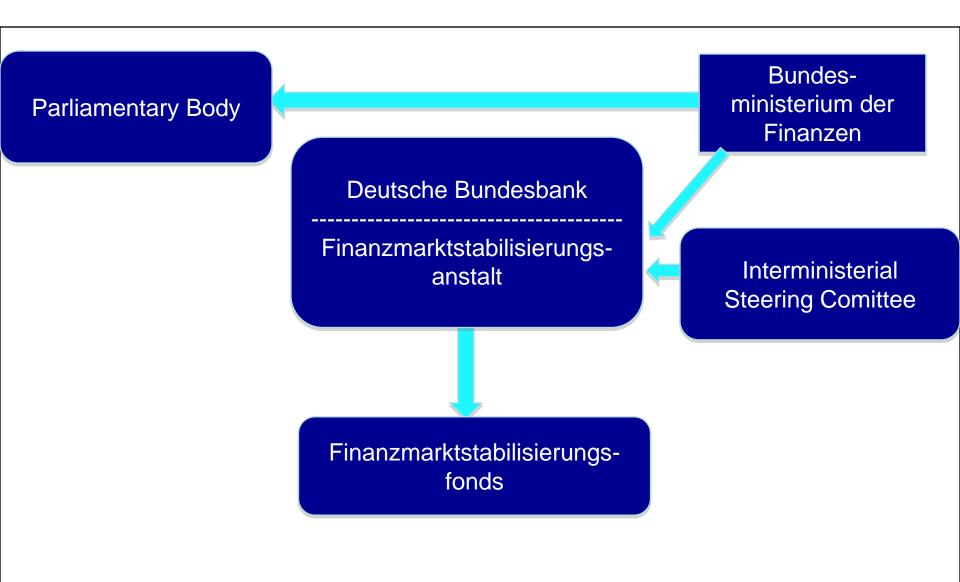
- √ Financial institutions (banks)
- ✓ Insurance companies, pension funds
- ✓ Capital investment companies
- ✓ Operators of stock exchanges and futures markets
- ✓ **SPVs** (guarantees and asset relief only)

No Legal Title/No Discrimination

- No legal title to stabilisation measures
 - Company submits application
 - ➤ Fund exercises administrative discretion (critera: importance for the system, urgency...)

• **No discrimination:** All companies of the finance sector with a registered seat in Germany, including subsidiaries of foreign companies

Decision Structures



Recapitalisiation Main Provisions

- Objective: strengthen balance sheet against losses due to, in particular a "fair value" valuation of assets
- **Instrument:** Capital injection "in any appropriate way" (capital contribution in exchange for ordinary shares, dormant equity, hybrid debts…)
- Remuneration: market oriented
- Upper limit: in principle 10 billion Euro per company
- Behavioural commitments

Recapitalisation: Remuneration

"Market oriented": depends on risk profile of the company and the recapitalisation instrument chosen:

- Fundamentally sound institutions
 from minimum 7 % for subordinated dept to minimum 9.3 % for instruments like ordinary shares
- ➤ Not fundamentally sound institutions in average at least 10 %
- Less in case of a significant private participation under pari passu conditions

Exit Incentive

"Step up" for fundamentally sound institutions:

> increase in the remuneration (0.5 % over next 5 years)

or

dividend ban until shares are bought back or sold to a third party

Recapitalisation: Behavioural Commitmens

The Fund **shall** require the beneficiary e.g. to

- examine the sustainability of the business modell
- cater to the demand for credit of the real economy, in particular SME
- refrain from distortions of competition, in particular by advertising the recapitalisation
- limit managements remuneration (as a rule: 500,000 p.a.)
- refrain from paying bonfications, as well as dividends or other forms of profit distribution (as a general rule)
- check reward system for incentives to run inappropriate risks

The Fund **can** also require the benificiary to reduce or abandon particularly risky activities/markets

Recapitalisation: Restructuring Plan

The company is not fundamentally sound and

- 1. is recapitalized in excess of 10 billion Euro; or
- 2. does not buy back the shares within 6 months (or, if crises persits, within 6 months after the inititial 6 months); or
- 3. wants to distribute dividends
- Limitation on growth of such institutions

Debt Guarantees Main Provisions

- **Objective:** support of solvent financial institutions that are unable to access interbank funding
- Scope:
 Bonds issued and liabilities entered into after 17 October 2008
- Duration of the guarantees: maximum 36 months / 31 December 2012
- "Adequate Remuneration:
 Premium of 0.5 %. If the bonds/liablities have a duration of more than 1 year: additional risk premium corresponding to the CDS spread of the institution

Guarantees: "Solvent" Institutions

- Adequate equity capitalisation (core capital ratio of 7%) is prerequisite
- Owners may however enter into a commitment to achieve that core capital ratio within 3 months after issuance of the guarantee

Guarantees: Behavioural Commitments

The Fund **shall** require the beneficiary to

- maintain an adequate solvency ratio
- examine the sustainability of the business modell
- refrain from distortions of competition, in particular by advertising the recapitalisation

The Fund **can** also require the benificiary to reduce or abandon particularly risky activities or markets

Guarantees: Restructuring Plan

✓ If guarantee is claimed (restructuring or liquidation plan)

✓ If owners do not honour the commitment to achieve a core capital ratio of minimum 7 % within 3 months after issuance of the guarantee

Asset Relief

- Objective:
 - Relief for balance sheet, provision of liquidity
- Instrument:
 - Hedge of risky assets (e.g. bonds, derivatives, loan commitments, participations) acquired before 13 October 2008 by acquisition or take over in any other form
- Duration of the relief: maximum 3 years
- Beneficiaries: solvent institutions/SPVs
- Upper limit: in principle 5 billion Euro per company
- Behavioural commitments

Asset Relief: Buy Back, Remuneration

Two different options:

1. Assets are bought back at essentially the initial sales price after max. 3 years. Remuneration: minimum 12 months EURIBOR + 0.5 % + risk premium according the the CDS spread of the institution

or

 "risk adequate remuneration" approved by the Commission in a single notification procedure

Asset Relief: Restructuring Plan

1. Fundamentally sound companies:

liquidity exceeds 5 billion Euro and 2 % of risk weighted activa resp. 2 % of balance sheet

2. Not fundamentally sound companies:

liquidity exceeds 5 billion Euro and 3 % of risk weighted activa resp. 3 % of balance sheet

3. Beneficiary is unable to buy back the assets after 36 months or is unable to compensate the Fund for losses of their value as compaired to initial sales price

Asset Relief: Behavioural Commitments

The Fund **shall** require the beneficiary e.g. to

- examine the sustainability of the business modell
- refrain from distortions of competition, in particular by advertising the recapitalisation
- limit managements remuneration (as a rule: 500,000 p.a.)
- refrain from paying bonuses, as well as dividends or other forms of profit distribution (as a general rule)
- check reward system for incentives to run inappropriate risks

The Fund **can** also require the benificiary to reduce or abandon particularly risky activities/markets

Outlook

Gesetzentwurf zur weiteren Stabilisierung des Finanzmarktes (Finanzmarktstabilisierungsergänzungsgesetz – FMStErgG)

Draft approved by the Cabinet on 18 February 2009; approval of Parliament expected early April

Contents:

- ➤ New: "Rettungsübernahmegesetz" (Rescue Take Over Act)
- Minor changes of the existing "Finanzmarktstabilisierungsgesetz"

Draft "Rescue Take Over Act" Main Contents

- Changes of the rules governing the take over of companies in order to make it easier for public authorities to gain control over ailing financial institutions
- "Ultima ratio": option to nationalise institutions of systemic importance on a case by case basis until 30 June 2009 against adequate compensation, if no other legally and economically reasonable solutions to secure the stability of the financial market are available